

With today's highly mobile users, the unexpected is bound to happen, even to exceptionally engineered PCs. Lenovo's mobile repair data indicates that 16-25% of users will experience non-warranted damage within the first three years of the PCs life cycle.



Are you protected?

Lenovo's Accidental Damage Protection gives you the peace of mind to know your investment and budget are protected from the hassles of unexpected repair expenses. It covers accidents beyond the system warranty and protects your PC from nonwarranted operational or structural failures incurred under normal operating conditions.

Services are carried out by Lenovo trained technicians, using Lenovo approved parts in certified repair centers. If the PC is not damaged beyond repair, the end users' own PC is returned. If repair is not possible, the entire system will be replaced at no additional charge¹.

WHAT'S TYPICALLY COVERED?

Accidental drops, spills, bumps, and structural failures incurred under normal operating conditions or handling, electrical surges and damage to the integrated LCD screen. If you have Onsite warranty coverage, you may qualify for Imreplaced by the customer, or fires. Any data loss or Onsite ADP repairs². This service is available in the country atiointerruption of business. Damage to peripherals or or region in which you purchased your Accidental Damage P third-party products, even if sold by Lenovo. Protection coverage, and is not transferable should the Gervice system travel to another country.

Examples:

- Your system accidentally slips off the table and the LCD anty self you've left your PC behind on the subway. HOME screen cracks.
- An electrical surge causes significant damage to your PC's hardware during a lightning storm.
- The coffee spills on the keyboard and the extent of damage is unknown.

WHAT'S NOT COVERED?

Cosmetic damage³, theft, equipment loss, intentional damage and misuse, failures due to usage outside of normal operating conditions, parts intended to be

Examples:

- Pilot Deploy The outer case cracks but your system still operates Troublesh effectively.

 - The system is used in the cause, and , day of productivity because your PC no longer functions.
 - The stylus or battery is misplaced.

WHY ACCIDENTAL DAMAGE PROTECTION?

BENEFITS:

- Based on a sample of Lenovo claims, Accidental Damage Protection can save, on average, 28% versus the typical cost of notebook repair, and 75 – 80% for Tablets (ADP available on ThinkPad® Tablets only).
- Typical replacement costs for commonly damaged components:

System Board up to \$500	DVD Drive \$200
Hard Disk Drive \$300	Damaged tablet \$250 for minor repairs and up to \$600 for Display \$450
	replacement of multiple parts

- IT Departments don't have to purchase and manage spare inventory to fix damaged PCs.
- Lenovo's comprehensive diagnostic tools can identify hidden damage that may have otherwise gone untreated.

With a single, predictable upfront investment, you can accurately predict and budget service costs for the year. Depending on the number of systems covered, your organization could save thousands relative to the cost of uncovered repairs.

The following case study illustrates a real world example of a Fortune 500 Customer purchasing Lenovo's Accidental Damage Protection:

Level 1 Claims: 25 replaced: Hard disk drives, DVD, CD-ROM and miscellaneous cards Level 2 Claims: 195 replaced: CPU, LCD, or system board | Level 3 Claims: 760 multiple level repairs (1 and 2), or more than one part in Level 2.

This company saved almost \$500,000 over three years with Lenovo's Accidental Damage Protection. Let ADP protect your PC and your budget.

ADP 3-year Coverage	Actual Parts Cost Over 18 Months	Actual Labor Costs Over 18 Months			Total Costs for Repair 18 Months	Total Estimated Repair Costs for 3-year Period	Estimated Savings for 3-year
		Level 1	Level 2	Level 3			
\$1,573,404	\$822,995	\$1,875	\$29250	\$171,000	\$1,025,120	\$2,050,239	\$476,835

offerings, please call your Lenovo Sales Representative or visit: **www.lenovo.com/services**

1-855-253-6686

Lenovo Services